**World History – Weiss  
Machiavelli – The Prince / Comparing Texts and modern relevancy**

**Excerpt 1: From**[**“The Prince,”**](http://www.gutenberg.org/files/1232/1232-h/1232-h.htm)**by Niccolò Machiavelli**

**Concerning Things for Which Men, and Especially Princes, Are Praised or Blamed**  
It remains now to see what ought to be the rules of conduct for a prince towards subject and friends. And as I know that many have written on this point, I expect I shall be considered presumptuous in mentioning it again, especially as in discussing it I shall depart from the methods of other people. But, it being my intention to write a thing which shall be useful to him who apprehends it, it appears to me more appropriate to follow up the real truth of the matter than the imagination of it; for many have pictured republics and principalities which in fact have never been known or seen, because how one lives is so far distant from how one ought to live, that he who neglects what is done for what ought to be done, sooner effects his ruin than his preservation; for a man who wishes to act entirely up to his professions of virtue soon meets with what destroys him among so much that is evil.

Hence it is necessary for a prince wishing to hold his own to know how to do wrong, and to make use of it or not according to necessity. Therefore, putting on one side imaginary things concerning a prince, and discussing those which are real, I say that all men when they are spoken of, and chiefly princes for being more highly placed, are remarkable for some of those qualities which bring them either blame or praise; and thus it is that one is reputed liberal, another miserly, using a Tuscan term (because an avaricious person in our language is still he who desires to possess by robbery, whilst we call one miserly who deprives himself too much of the use of his own); one is reputed generous, one rapacious; one cruel, one compassionate; one faithless, another faithful; one effeminate and cowardly, another bold and brave; one affable, another haughty; one lascivious, another chaste; one sincere, another cunning; one hard, another easy; one grave, another frivolous; one religious, another unbelieving, and the like. And I know that every one will confess that it would be most praiseworthy in a prince to exhibit all the above qualities that are considered good; but because they can neither be entirely possessed nor observed, for human conditions do not permit it, it is necessary for him to be sufficiently prudent that he may know how to avoid the reproach of those vices which would lose him his state; and also to keep himself, if it be possible, from those which would not lose him it; but this not being possible, he may with less hesitation abandon himself to them. And again, he need not make himself uneasy at incurring a reproach for those vices without which the state can only be saved with difficulty, for if everything is considered carefully, it will be found that something which looks like virtue, if followed, would be his ruin; whilst something else, which looks like vice, yet followed brings him security and prosperity….

**Concerning Liberality and Meanness**  
Commencing then with the first of the above-named characteristics, I say that it would be well to be reputed liberal. Nevertheless, liberality exercised in a way that does not bring you the reputation for it, injures you; for if one exercises it honestly and as it should be exercised, it may not become known, and you will not avoid the reproach of its opposite. Therefore, any one wishing to maintain among men the name of liberal is obliged to avoid no attribute of magnificence; so that a prince thus inclined will consume in such acts all his property, and will be compelled in the end, if he wish to maintain the name of liberal, to unduly weigh down his people, and tax them, and do everything he can to get money. This will soon make him odious to his subjects, and becoming poor he will be little valued by any one; thus, with his liberality, having offended many and rewarded few, he is affected by the very first trouble and imperilled by whatever may be the first danger; recognizing this himself, and wishing to draw back from it, he runs at once into the reproach of being miserly.

Therefore, a prince, not being able to exercise this virtue of liberality in such a way that it is recognized, except to his cost, if he is wise he ought not to fear the reputation of being mean, for in time he will come to be more considered than if liberal, seeing that with his economy his revenues are enough, that he can defend himself against all attacks, and is able to engage in enterprises without burdening his people; thus it comes to pass that he exercises liberality towards all from whom he does not take, who are numberless, and meanness towards those to whom he does not give, who are few….

**Concerning Cruelty and Clemency, and Whether It Is Better To Be Loved Than Feared**  
Upon this a question arises: whether it be better to be loved than feared or feared than loved? It may be answered that one should wish to be both, but, because it is difficult to unite them in one person, it is much safer to be feared than loved, when, of the two, either must be dispensed with. Because this is to be asserted in general of men, that they are ungrateful, fickle, false, cowardly, covetous, and as long as you succeed they are yours entirely; they will offer you their blood, property, life, and children, as is said above, when the need is far distant; but when it approaches they turn against you. And that prince who, relying entirely on their promises, has neglected other precautions, is ruined; because friendships that are obtained by payments, and not by greatness or nobility of mind, may indeed be earned, but they are not secured, and in time of need cannot be relied upon; and men have less scruple in offending one who is beloved than one who is feared, for love is preserved by the link of obligation which, owing to the baseness of men, is broken at every opportunity for their advantage; but fear preserves you by a dread of punishment which never fails.

Nevertheless a prince ought to inspire fear in such a way that, if he does not win love, he avoids hatred; because he can endure very well being feared whilst he is not hated, which will always be as long as he abstains from the property of his citizens and subjects and from their women….

**Concerning the Way in Which Princes Should Keep Faith**  
Every one admits how praiseworthy it is in a prince to keep faith, and to live with integrity and not with craft. Nevertheless our experience has been that those princes who have done great things have held good faith of little account, and have known how to circumvent the intellect of men by craft, and in the end have overcome those who have relied on their word. You must know there are two ways of contesting,(\*) the one by the law, the other by force; the first method is proper to men, the second to beasts; but because the first is frequently not sufficient, it is necessary to have recourse to the second. Therefore it is necessary for a prince to understand how to avail himself of the beast and the man. This has been figuratively taught to princes by ancient writers, who describe how Achilles and many other princes of old were given to the Centaur Chiron to nurse, who brought them up in his discipline; which means solely that, as they had for a teacher one who was half beast and half man, so it is necessary for a prince to know how to make use of both natures, and that one without the other is not durable. A prince, therefore, being compelled knowingly to adopt the beast, ought to choose the fox and the lion; because the lion cannot defend himself against snares and the fox cannot defend himself against wolves. Therefore, it is necessary to be a fox to discover the snares and a lion to terrify the wolves. Those who rely simply on the lion do not understand what they are about. Therefore a wise lord cannot, nor ought he to, keep faith when such observance may be turned against him, and when the reasons that caused him to pledge it exist no longer. If men were entirely good this precept would not hold, but because they are bad, and will not keep faith with you, you too are not bound to observe it with them….

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**Excerpt 2: From**[**“Why Machiavelli Still Matters,”**](http://www.nytimes.com/2013/12/10/opinion/why-machiavelli-matters.html)**by John T. Scott and Robert Zaretsky:**

[*John Scott*](http://ps.ucdavis.edu/people/jarrett)*and*[*Robert Zaretsky*](http://www.uh.edu/class/history/faculty-and-staff/zaretsky_r/)*are, respectively, the chairman of the department of political science at the University of California, Davis, and a professor of history at the University of Houston.*

…“The Prince” is a manual for those who wish to win and keep power. The Renaissance was awash in such how-to guides, but Machiavelli’s was different. To be sure, he counsels a prince on how to act toward his enemies, using force and fraud in war. But his true novelty resides in how we should think about our friends. It is at the book’s heart, in the chapter devoted to this issue, that Machiavelli proclaims his originality. Set aside what you would like to imagine about politics, Machiavelli writes, and instead go straight to the truth of how things really work, or what he calls the “effectual truth.” You will see that allies in politics, whether at home or abroad, are not friends.

Perhaps others had been deluded about the distinction because the same word in Italian — “amici” — is used for both concepts. Whoever imagines allies are friends, Machiavelli warns, ensures his ruin rather than his preservation.  
There may be no students more in need of this insight, yet less likely to accept it, than contemporary Americans, both in and outside the government. Like the political moralizers Machiavelli aims to subvert, we still believe a leader should be virtuous: generous and merciful, honest and faithful. Yet Machiavelli teaches that in a world where so many are not good, you must learn to be able to not be good. The virtues taught in our secular and religious schools are incompatible with the virtues one must practice to safeguard those same institutions. The power of the lion and the cleverness of the fox: These are the qualities a leader must harness to preserve the republic.

For such a leader, allies are friends when it is in their interest to be. (We can, with difficulty, accept this lesson when embodied by a Charles de Gaulle; we have even greater difficulty when it is taught by, say, Hamid Karzai.) What’s more, Machiavelli says, leaders must at times inspire fear not only in their foes but even in their allies — and even in their own ministers.

What would Machiavelli have thought when President Obama apologized for the fiasco of his health care rollout? Far from earning respect, he would say, all he received was contempt. As one of Machiavelli’s favorite exemplars, Cesare Borgia, grasped, heads must sometimes roll. (Though in Borgia’s case, he meant it quite literally, though he preferred slicing bodies in half and leaving them in a public square.)

Machiavelli has long been called a teacher of evil. But the author of “The Prince” never urged evil for evil’s sake. The proper aim of a leader is to maintain his state (and, not incidentally, his job). Politics is an arena where following virtue often leads to the ruin of a state, whereas pursuing what appears to be vice results in security and well-being. In short, there are never easy choices, and prudence consists of knowing how to recognize the qualities of the hard decisions you face and choosing the less bad as what is the most good.

Those of us who see the world, if not in Manichaean, at least in Hollywoodian terms, will recoil at such claims. Perhaps we are right to do so, but we would be wrong to dismiss them out of hand. If Machiavelli’s teaching concerning friends and allies in politics is deeply disconcerting, it is because it goes to the bone of our religious convictions and moral conventions. This explains why he remains as reviled, but also as revered, today as he was in his own age.

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Machiavelli / Comparing two-texts**

**READING QUESTIONS:**

1. What advice does Machiavelli offer to a prince? Give at least four examples.
2. How does Machiavelli justify why a prince should not always act based on ideals of virtue?
3. What pieces of Machiavelli’s advice do you agree with? What ones do you disagree with? Why?
4. Why do John T. Scott and Robert Zaretsky argue that Machiavelli is still relevant?
5. According to them, why does Machiavelli remain “as reviled, but also as revered, today as he was in his own age?”
6. **The Two Texts Together:** How does reading the two together make you see or understand things you might not if you read them separately? If the creators or subjects of these texts were to have a conversation, what is one thing they might say to each other?
7. **Questions and Reactions:** What questions do these texts and their content raise for you? What reactions do you have to them, either individually or together?

**Double-Entry Chart for Close Reading**

Directions: Use the chart below as you read to record and consider the aspects that you find most important or interesting. First, on the left side, note a specific line or detail from the text; next, on the right side, tell what you noticed about it, why you chose it, or what questions it raises for you.

**Notable Quote or Detail From the Text Your Observation, Comment or Question**

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